

# ATTUNITY ASSISTS MAJOR FRENCH INSURER

## *Customer Case Study*



### At a Glance

#### Company: Macif

**Macif is one of the leading private insurance companies in France. Each month its mainframe systems complete more than 30 million transactions on nearly three terabytes of data.**

#### Objective

To gain unified visibility into a diversity of insurance products across 11 designated regions.

#### Solutions

Macif has added a BI layer, using ETL software. The solution replicates all Adabas data and then directly accesses the copies using Attunity Connect, which delivers direct, immediate and standard access via ODBC

#### Benefits

##### Macif's IT group has

- Cut the time it takes to maintain the software - and to load the BI system - by 50%.
- Given the BI team independence from the mainframe and Adabas' access restrictions.
- Benefited from a detailed view into daily operations—rather than relying on month-old data.
- Taken advantage of this up-to-date visibility to make better decisions—without increasing costs.

## ***The Macif Group Maximizes Benefits of Extensive IT Resources with Attunity***

With Attunity Connect, Macif can use ETL technology to get the full benefit of years of development and a vast store of accumulated Adabas data. Macif, the leading private insurance company in France, manages its operations on two OS/390 mainframe systems, one in Niort, about 75 KM from the Rivera coast and the other in Moulin, over 560 km away. Together, the two systems perform roughly 30 million transactions a month on nearly three terabytes of data. Macif maintains a staff of 60 Adabas programmers and 32 MIS specialists in support of these and other IT efforts.

The big question: What's the best way to maximize the value of these resources in today's PC and Web-based world? Macif's answer is simple: Attunity Connect.

### **The Road to Market Share is Paved with Better Decisions**

Macif provides financial protection for individuals and their families with insurance, credit, employee benefits and health, savings and life insurance products. By delivering quality services at reasonable prices, the company has earned a significant percentage of France's automobile, two-wheeled vehicle and homeowner insurance markets. With its partners and subsidiaries, Macif serves over 4 million members.

To protect and expand this market share, Macif is always looking for better ways to make superior decisions – without increasing costs. To this end, Macif executives required a dynamic, consolidated view of the business so they could analyze and understand current and shifting trends. This unified visibility was critical given the diversity of insurance products and the fact that Macif manages its business in 11 designated regions.

### **There's an Easier Route from Adabas Data to Valuable Information**

Franchise Quinteau, MIS Manager and his team determined that Macif needed to establish a BI layer—and use Informatica PowerMart to feed it with the volumes of necessary information. This solution required direct ODBC access to Adabas data from the ETL software. It also had to support Interlink (vs. pure IBM), TCP/IP as well as large volumes of data. According to M. Quintreau, "Of course, we wanted the system to be easy to implement and maintain".

"We evaluated several ETL solutions, However, no matter which ETL we chose, we still needed a good way to connect the ETL to Adabas," M. Quintreau explains. "We could build the extraction program ourselves, we could develop software using a Natural Adabas generator or we could buy a solution that made the Adabas data SQL-readable".

Macif elected to follow the third path and began to search the Internet for the right product. "Attunity Connect was the best software we found to solve our problem," M.Quintreau says. "Now we are replicating all our Adabas data sources and then directly accessing the copies using Attunity Connect, which delivers direct, immediate and standard access via ODBC".

*"Because our IT development groups are much more productive, we can be more responsive to management's growing requirements for information," concludes M. Quintreau. "Thanks to the Attunity-driven ETL solution, our executives have gained a detailed view into daily operations – rather than relying on month-old data. Thus up-to-date visibility has become a critical contributor to decision making throughout the company."*

**François Quintreau**  
MIS Manager  
Macif Group

## The Macif Group Gets Better Mileage with Attunity Connect

In January 2003, Macif deployed its first strategic project using Attunity Integration Suite (AIS). The application loads data from Adabas to the data warehouse daily. The solution gives management easier access to disaster declaration reports. In the past, the MIS team relied on in-house development to access all Adabas data. Attunity Connect is a much more economical route to the information.

M. Quintreau explains, "First of all, it was easy to install and deploy. More importantly, it cost less to run Attunity Connect than to develop and maintain our own code. Now, we no longer depend on flat files. The architecture is easier and cleaner."

This MIS team makes the most of Attunity Connect's relational access to non-relational data to improve productivity. The solution reduces the load on the department by giving the BI team independence from the mainframe and Adabas' restrictions. In addition, because Attunity Connect supports native handling of repeating Adabas data, it does not require modification to existing Adabas data structures - shortening development time considerably.

"The main advantage of Attunity Connect is that it is powerful and simple to use," M. Quintreau concludes. "Working with Attunity is a pleasure. Their support staff always replies quickly whenever we have questions."

## Faster Access to Data Drive Corporation Decisions

M. Quintreau's team is reaping benefits from the now-proven solution. "Attunity Connect gives us direct access to our mainframe data. At the same time, it enables us to take advantage of the power of our ETL development tools." Plus, Attunity Connect is affecting Macif's bottom line. According to M. Quintreau, "We've been able to cut the time it takes to maintain the software - and to load the BI system - by 50%."

"Because our IT development groups are much more productive, we can be more responsive to management's growing requirements for information," concludes M. Quintreau. "Thanks to the Attunity-driven ETL solution, our executives have gained a detailed view into daily operations - rather than relying on month-old data. This up-to-date visibility has become a critical contributor to decision making throughout the company."

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